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Dell sets sights on the Internet of Things (IoT) as it opens a division focusing on the technology, together with specific products, labs, partner programs and consumption models.



The Dell IoT Division is lead by VMware CTO Ray O'Farrell, and will tie together IoT developments from across the company. Over the next 3 years it will also receive a $1bn investment for the development of products, solutions, labs, partner programs and ecosystem. For instance, the company names "Project Nautilus" (a piece of Dell EMC software to handle the data streams from IoT gateways in real-time), "Project Fire" (a hyperconverged platform aimed at faster IoT rollouts with consistent infrastructure from edge to core to cloud) and "Project IRIS" (an RSA Labs development to extend security analytics capabilities to the IoT).

Customers can visit IoT Labs to learn how and where to deploy IoT solutions, while partners get a multi-tiered IoT Solutions Partner Program with support ranging from the enterprise likes of Intel, Microsoft and SAP to SMBs such as Action Point, IMS Evolve and startups like FogHorn and Zingbox.

Finall Dell is also committed to open technologies through participation in efforts such as EdgeX Foundry, the Industrial Internet Consortium (IIC) and the OpenFog Consortium.

“IoT is fundamentally changing how we live, how organisations operate and how the world works” the company adds. “Dell Technologies is leading the way for our customers with a new distributed computing architecture that brings IoT and artificial intelligence together in one, interdependent ecosystem from the edge to the core to the cloud. The implications for our global society will be nothing short of profound.”

Go Dell Technologies Unveils New IoT Strategy, Division and Solutions