

Wick Hill and Zycko Become Nuvias Group

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08 July 2016

Rigby Private Equity (RPE) creates the Nuvias Group, a holding company for a pan-EMEA high-value distributor formed by Wick Hill and Zycko.



Nuvias insists there will be no changes for vendors and resellers dealing with the two companies, with both continuing operations from their current sites, with existing staff, and headed by their respective heads.

However RPE adds the future will see more acquisitions of value-add specialist distributors, as well as the addition of more countries, services provided, and new vendor and reseller partners. The Nuvias portfolio currently consists of networking, infrastructure, security, communications, storage, continuity, recovery, access, performance, monitoring and management.

As it stands Nuvias is divided in 3 regions-- Northern (covers the UK, Nordics and Benelux, headed by Lee Driscoll), Central (DACH and C. Europe, headed by Helge Scherff) and Southern (France, Iberia, Italy and the Mediterranean, headed in the interim by David Galton-Fenzi).

"With Nuvias, RPE is building an EMEA-wide, high-value, specialist distribution business, with a common proposition and consistent delivery," RPE boss turned Nuvias CEO Paul Eccleston says. "The strategy is to redefine value distribution to the channel, enabling the channel and vendor community to deliver exceptional business value to their customers and creating new standards of channel success."

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