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Polish IT equipment distributor ABC Data launches its take on the cloud-- the ABC Data Cloud, a means for partners to offer cutting-edge cloud solutions as well as e-commerce services.



The ABC Data Cloud platform includes Infrastructure-as-a-Service (IaaS), Platform-as-a-Service (PaaS), Software-as-a-Service (SaaS) and Disaster-Recovery-as-a-Service (DraaS). Partners get access to virtual servers, network drives, app development tools, data archiving and backup solutions, security systems, and e-learning and workflow-type apps.

Resellers can offer customers either a single configured service or packages comprised of offerings from multiple vendors, including the likes of Kaspersky, Oktawave, Focus Telecom, Xopero and Talex.

"More and more business and individual clients are interested in digital products," the distributor says. "We meet their expectations by providing a modern tool provided with a range of functionalities. Designed on the basis of the latest trends and easy-to-use, ABC Data Cloud platform will bring tangible benefits to both manufacturers and resellers."

On the payment side, sellers can either choose a one-time payment or one of two subscription plans-- fixed or variable fee, dependent on the use of service. An open subscription is also available, allowing one to suspend, restart or quit a service at any time.

The ABC Data Cloud is available in the 8 CEE countries where ABC Data operates, namely

Poland, Hungary, Romania, Czech Republic, Slovakia, Lithuania, Latvia and Estonia.

Go ABC Data Launches Cloud Platform