Written by Alice Marshall 28 February 2020

Microsoft and Telefónica announce a partnership expansion-- one seeing Microsoft deliver cloud services, such as Azure, Dynamics 365 and Power Platform, from Spanish datacentre regions, while Telefónica uses Microsoft as "strategic cloud partner."



"Telefónica and Microsoft share a commitment to helping Spanish organizations of all sizes, in every industry, thrive in a world of rapid technologic change," Microsoft CEO Satya Nadella says. "Together, we will deliver comprehensive, intelligent, secure and trusted cloud services--spanning Azure, Microsoft 365 and Dynamics 365-- from datacenters in Spain, helping our customers accelerate their digital transformations."

According to the two companies, the partnership allows collaboration to better serve the needs of organisations in critical sectors, such as government, health, education, travel, manufacturing, retail, finance, and insurance, among other, with "significant" social and economic impact. Delivering such services is a Spanish Azure datacentre region leveraging Telefónica infrastructure. In addition, joint customers will be able to deliver services with low latency, security and assured bandwidth.

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Furthermore, a strategic collaboration framework will provide go-to-market plans in Telefónica footprint. As part of digital transformation efforts, Telefónica will use the Microsoft cloud for internal operations. The global employee base of the Spanish telco already uses Microsfot 365, and Microsoft will train "hundreds" of Telefónica employees on Microsoft Cloud services.

So far Microsoft has 57 cloud regions in 22 countries. The announcement comes after a commitment from the company to invest in facilities in Israel and Qatar by 2021.

Go <u>Microsoft to Open New Datacentre Region in Spain and Expand Strategic Partnership with</u> <u>Telefónica</u>