

DevTech Signs up With Ingram Micro

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Cloud enablement company DevTech looks to push further into the channel as it signs an agreement with Ingram Micro for the distribution of the vPoint multi-cloud platform.



As described by the company, vPoint is a technology and platform agnostic multi-cloud orchestration solution aimed at cloud service providers and telcos. It is able to simplify the creation, management, consumption and growth of cloud infrastructures, bringing together both public and private clouds in one simplified UI.

It currently supports VMware, and DevTech plans to enable Microsoft Azure, AWS, Google CE and OpenStack, not to mention the Ingram Micro Cloud platform, in the near future.

“Service providers and telecommunication companies around the world are increasing the number of different cloud infrastructure technologies in their offerings. As a result, they are faced with operational and business complexities which get transferred onto the end-customer,” DevTech says. “Cloud infrastructure should be less complex for the end-customer, and this is the goal we have set to achieve with vPoint. We are very excited to be working together with Ingram Micro to jointly deliver our solution to customers worldwide and bring service simplicity to the forefront.”

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