

## HP, CenturyLink Team Up in Hybrid Cloud

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HP forms a partnership with CenturyLink bringing HP-powered CenturyLink hybrid IT services, such as managed hosting, co-location, storage, cloud and big data solutions, to customers via the HP PartnerOne program.



"CenturyLink solutions, powered by HP, provide compelling value for organisations seeking hybrid IT solutions," the company says. "CenturyLink complements the HP portfolio with a breadth of hybrid solutions for enterprises, offering customers the ability to choose the services that make the most sense today, while retaining the flexibility to evolve as business demands shift."

In other words, the partnership allows CenturyLink to add HP technology to its datacentres, a combination one can sell to solution providers and partners as part of an as-a-Service model. Century Link also offers co-location and networking support to connect disparate environments.

"As businesses map out a path to the cloud, they need flexibility in how they consume and leverage IT services," HP adds. "HP cloud, software and infrastructure solutions help CenturyLink and HP enable clients to build, manage and secure a cloud environment aligned with their strategy, across infrastructure, information and critical applications."

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