

Kaspersky Lab announces a partner program aimed at MSPs-- especially those with customers in SMB markets-- wanting to add security services to their portfolio.



The specialised program promises "maximum margin a minimum risk," as well as ensuring security for customer data and infrastructure. It includes products and technology enabling MSPs to provide security services, such as remote security monitoring, managed security, virtualisation security, and mobile device security and management.

Kaspersky offers choice between cloud and on-premise security. Endpoint Security Cloud is ideal for smaller MSP businesses, with management via multi-tenant cloud console. On the other hand, Endpoint Security Basic and Security for Virtualisation are multi-tenant on-premises solutions managed by Security Centre. Security for Mail Server and Managed Service Agreement are included in the package.

MSPs making part of the program also get access to volume-based pricing, monthly licensing, product and security training and certification, technical support (in standard and premium tiers), and extended sales and marketing materials.

The first phase of the MSP partner program is available now in European markets.

Go [Kaspersky Lab Introduces New Program to Drive Business Grow for Managed Security Services Providers](#)