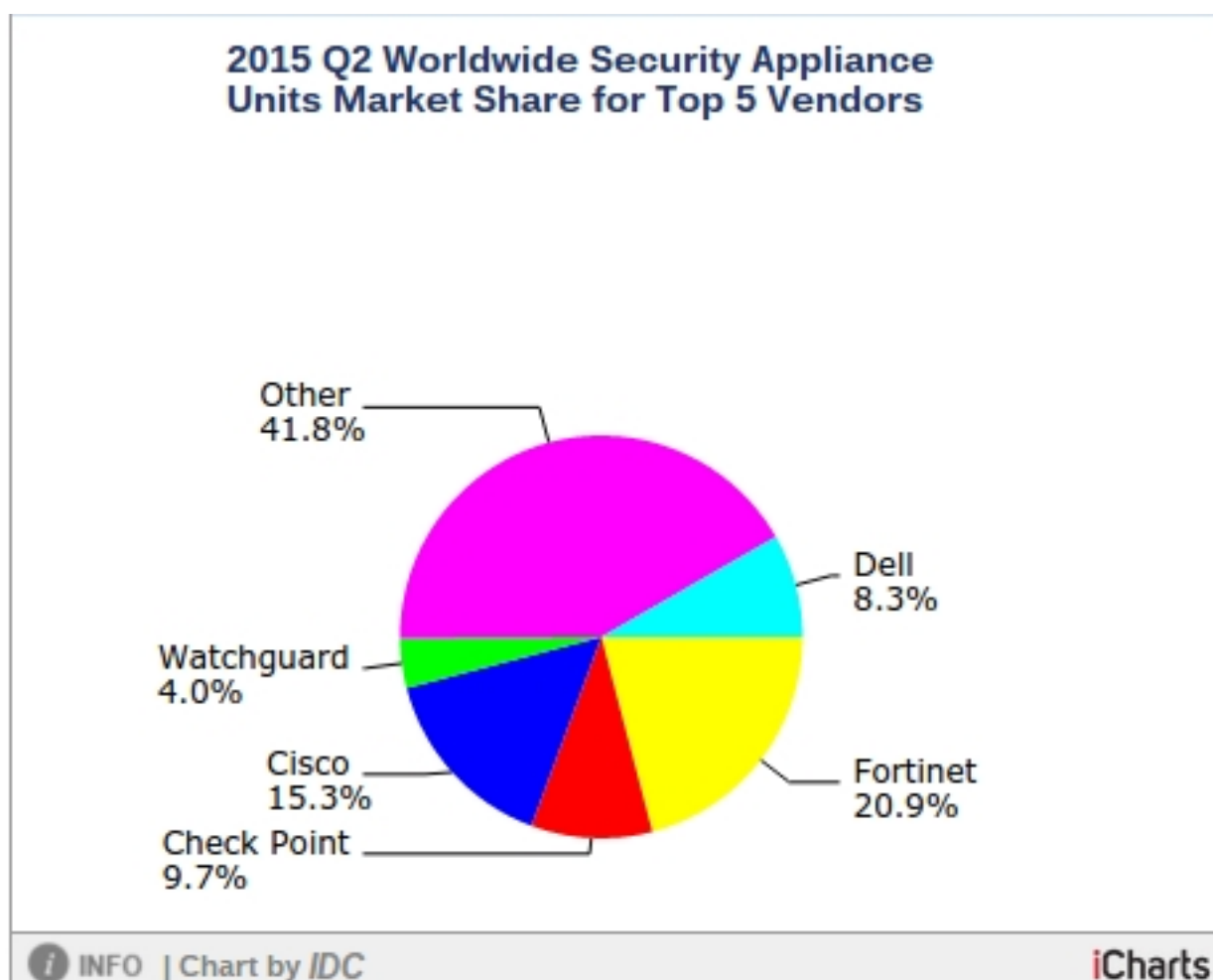# IDC: Security Appliance Market Continues to Grow

Written by Marco Attard
18 September 2015

W. Europe accounts for 20.3% of global Q2 2015 security appliance revenues, IDC reports--even if it sees "slow" revenue growth of 2.3% Y-o-Y driven by strong UK and German results.

Shipments are up by 5.9% Y-o-Y, accounting for 25.1% of the overall market.

2015 Q2 Worldwide Security Appliance Units Market Share for Top 5 Vendors

Other 41.8%
Dell 8.3%
Watchguard 4.0%
Cisco 15.3%
Check Point 9.7%
Fortinet 20.9%

INFO | Chart by IDC   iCharts

However CEMA results continue to decline-- Q2 2015 shipments are down by -2.2% Y-o-Y to 41274 units, and revenues decline by -6.7% to $150.07m.

On a global basis the analyst says the global security appliance market is on the up in both

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revenues and shipments during H1 2015, as revenues grow by 9.6% Y-o-Y to $4.9 billion while shipments reach 1.1 million units with 8.8% Y-o-Y growth.

Meanwhile Q2 2015 revenues see a 23rd consecutive quarter of growth (12.2% Y-o-Y to $2.6bn) and shipments grow by 10.6% Y-o-Y to 567388 units, marking a 7th consecutive quarter of volume growth.

"Cybercrime remains a growing global problem and attacks against mission-critical and sensitive services or systems that leads to massive data leaks continue to have far-reaching effects. Because there are so many ingenious ways into a network, having sophisticated cyber security measures is not the end game of a defensive prevention strategy," IDC says. "The key is faster identification and prevention and this is why in the last seven consecutive quarters the deployment of intrusion detection and prevention solutions (IDP) have been gaining traction. Even though this category only represents 4.2% of volume shipments, we are seeing remarkable expansion with the second quarter showing 13.7% Y-o-Y growth."

In the Q2 2015 vendor rankings Cisco leads with 17.1% revenue share and revenue growth reaching 5.9% Y-o-Y. Check Point follows with 12.8% revenue share, and Palo Alto Networks makes it to 3rd place as it manages to grow revenues by 51.5% Y-o-Y.

In 4th and 5th place are Fortinet and Blue Coat respectively.

Go [IDC WW Quarterly Security Appliance Tracker Q2 2015](#)