

Avant Joins Open Systems, Gains SD-WAN

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Avant joins the global channel partner program of Swiss vendor Open Systems, a move providing it with access to the Open Systems Secure SD-WAN as-a-service solution.



Open Systems offers networking, security, around-the-clock operations and a monitoring portal integrating best-of-breed features and technologies for flexibility, performance and cost optimisation. AI-assisted automation and experienced engineers ensure network performance and control. As such, it should enable Avant Trusted Advisors to help customers scale, simplify and manage network and security operations.

“SD-WAN is one of the most disruptive new technologies in IT today. Avant’s channel sales enablement methodology will help Trusted Advisors learn how to leverage the Open Systems solution,” the company says. “The Avant channel is a perfect fit for Open Systems-- a swift to implement, simple to manage and highly secure solution for enterprises. With this partnership, we are able to help our clients solve some of their toughest challenges by harnessing the disruptive power of new technologies.”

Open Systems is currently looking for MSP partners to further expand globally, leading to the partnership with Avant. The company already has a large stable of SD-WAN vendors, including Cato Networks, Silver Peak Systems, Talari Networks (now part of Oracle) and Aryaka Networks).

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