

Gartner: Global Server Revenues Up 16% in Q3

Written by Marco Attard
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Global server revenues are up by 16% Y-o-Y in Q3 2017, Gartner reports, while shipments show 5.1% Y-o-Y growth-- making a period of continued growth, if with "varying regional results."

Table 1
Worldwide: Server Vendor Revenue Estimates, 3Q17 (U.S. Dollars)

Company	3Q17 Revenue	3Q17 Market Share (%)	3Q16 Revenue	3Q16 Market Share (%)	3Q17-3Q16 Growth (%)
HPE	3,144,197,027	21.3	3,247,173,253	25.5	-3.2
Dell EMC	3,070,405,586	20.8	2,227,185,685	17.5	37.9
IBM	1,130,618,441	7.7	889,723,595	7.0	27.1
Inspur Electronics	1,085,706,835	7.4	501,144,279	3.9	116.6
Cisco	996,248,000	6.8	929,440,000	7.3	7.2
Others	5,317,865,262	36.1	4,920,169,892	38.7	8.1
Total	14,745,041,151	100.0	12,714,836,704	100.0	16.0

Source: Gartner (December 2017)

A main driver for the period is the build-out of infrastructure to support cloud and hybrid-cloud implementations. As such, x86 server shipments are up by 5.3% Y-o-Y with revenues growing by 16.7%, while RISC/Itanium Unix servers are down 2.3% Y-o-Y in shipments and 18.3% Y-o-Y in revenues.

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The "other" CPU category-- primarily consisting of mainframes-- shows a 54.5% Y-o-Y increase.

Table 2

Worldwide: Server Vendor Shipments Estimates, 3Q17 (Units)

Company	3Q17 Shipments	3Q17 Market Share (%)	3Q16 Shipments	3Q16 Market Share (%)	3Q17-3Q16 Growth (%)
Dell EMC	502,845	17.8	452,383	16.8	11.2
HPE	462,777	16.4	492,273	18.3	-6.2
Inspur Electronics	203,306	7.2	119,943	4.5	69.5
Lenovo	151,575	5.4	228,097	8.5	-33.5
Huawei	145,441	5.1	163,355	6.1	-11.0
Others	1,362,727	48.2	1,234,567	45.9	10.4
Total	2,828,617	100.0	2,691,618	100.0	5.1

Source: Gartner (November 2017)

In the vendor rankings, HPE continues to lead in terms of WW market share based on revenue, even if it sees a revenue decline of -3.2% Y-o-Y. HPE revenues total \$3.1 billion, 21% of Q3 2017. Dell follows with 37.9% Y-o-Y growth and 20.8% market share, while Inspur Electronics revenues grow by 116.6% thanks to sales to China-based cloud providers and global expansion efforts.

When it comes to shipments, Dell EMC remains in top position with 17.8% market share and

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11.2% Y-o-Y growth. HPE secures 2nd place with 16.4% share, while Inspur comes 3rd with 69.5% growth and 7.2% market share.

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