

## Gartner: Servers Return to Growth in Q4 2019

Written by Marco Attard  
19 March 2020

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The global server market continued to grow in Q4 2019, Gartner reports, as revenues are up by 5.1% Y-o-Y and shipments see 11.7% Y-o-Y growth. The same cannot be said for full-year 2019, as shipments are down by -3.1% and revenues by -2.5%.

**Table 1**

**Worldwide: Server Vendor Revenue Estimates, 4Q19 (U.S. Dollars)**

<b>Company</b>	<b>4Q19 Revenue</b>	<b>4Q19 Market Share (%)</b>	<b>4Q18 Revenue</b>	<b>4Q18 Market Share (%)</b>	<b>4Q19-4Q18 Growth (%)</b>
Dell EMC	3,986,574,446	17.3	4,426,376,226	20.2	-9.9
HPE	3,551,891,310	15.4	3,887,881,501	17.8	-8.6
IBM	2,294,258,503	10.0	1,783,691,221	8.1	28.6
Inspur Electronics	1,831,676,801	8.0	1,801,622,141	8.2	1.7
Huawei	1,488,740,004	6.5	1,815,071,726	8.3	-18.0
Others	9,860,302,857	42.8	8,186,405,788	37.4	20.4
<b>Total</b>	<b>23,013,443,922</b>	<b>100.0</b>	<b>21,901,048,604</b>	<b>100.0</b>	<b>5.1</b>

Source: Gartner (March 2020)

"The market returned to growth with a very strong Q4 2019 result, largely driven by a return of demand from hyperscalers," the analyst says. "However, the outlook for the worldwide server market in 2020 is subject to great uncertainty. The impact of the coronavirus (COVID-19) outbreak is expected to temper forecast growth. Although demand from the hyperscale segment is expected to continue through H1 2020, other buying organisations' reactions will vary."

Dell EMC leads in terms of Q4 2019 revenues, since it manages to secure 17.3% market share despite a -9.9% Y-o-Y revenue decline. HPE follows with 15.4% of the market, while 3rd placing

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IBM sees the strongest revenue growth in the quarter at 28.6% Y-o-Y. Dell EMC also leads in shipments, as it secures top position with 14.2% market share and shipments reaching nearly 550000 units. HPE comes 2nd with 10.8% of the market, and Inspur takes 3rd place with shipments reaching 296934 units, a 1.1% Y-o-Y increase.

**Table 2**

**Worldwide: Server Vendor Shipment Estimates, 4Q19 (Units)**

<b>Company</b>	<b>4Q19 Shipments</b>	<b>4Q19 Market Share (%)</b>	<b>4Q18 Shipments</b>	<b>4Q18 Market Share (%)</b>	<b>4Q19-4Q18 Growth (%)</b>
Dell EMC	549,552	14.2	580,580	16.7	-5.3
HPE	417,699	10.8	424,422	12.2	-1.6
Inspur Electronics	296,934	7.7	293,702	8.5	1.1
Huawei	267,157	6.9	260,193	7.5	2.7
Lenovo	233,893	6.0	191,032	5.5	22.4
Others	2,113,167	54.5	1,723,032	49.6	22.6
<b>Total</b>	<b>3,878,402</b>	<b>100.0</b>	<b>3,472,961</b>	<b>100.0</b>	<b>11.7</b>

Source: Gartner (March 2020)

Dell EMC takes both top spots in revenue and shipments for full-year 2019, with respective market share at 20.5% and 16.3%. HPE is 2nd with market share of 17.3% in revenue and 12.3% in shipments. Inspur Electronic is the only vendor in the top 5 to see both revenue and shipment growth in 2019.

Go [Gartner Says WW Server Revenue Grew 5.1% in the Fourth Quarter of 2019, While Shipments Increased 11.7%](#)